



# Communication & Engagement session



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Mandate & Functions
 Mission and Vision
 BOD and Corporate Structure
 Consultancy and Services
 Other Commercial



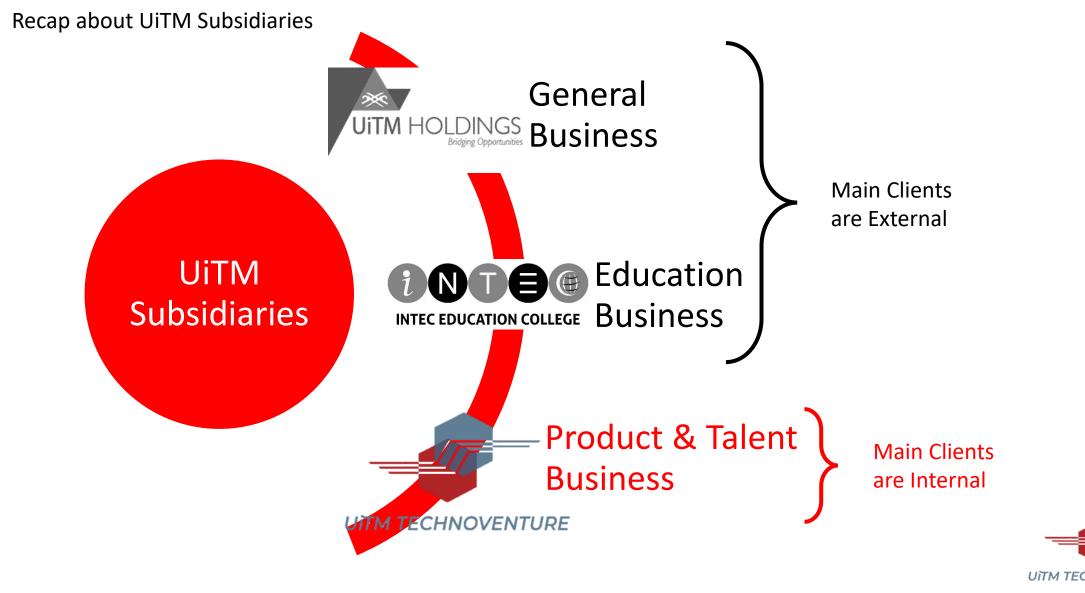
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#### 1. Mandate & Functions

2. Mission and Vision3. BOD and Corporate Structure4. Consultancy and Services5. Other Commercial



#### Mandates & Functions



#### Mandates & Functions

Recap about UiTM Commercialization & Consultancy Functions

Note: Two Entities which have direct KPI under TNCPI and Bendahari Office

BITCOM

- 1. IP Management
- 2. Commercialization

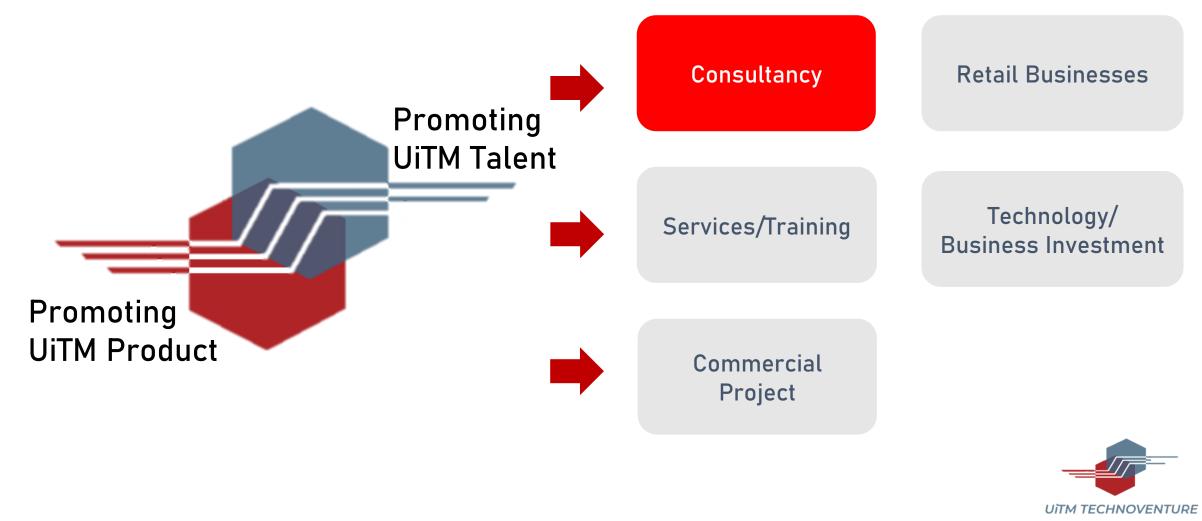
- **UiTM Technoventure**
- Consultancy Management
   Commercial Project



#### **Overview of Mandates &**

#### Functions

*Lembaga Pengarah Universiti* (LPU) Bil 175 on the 15<sup>th</sup> of September 2020 has approved UTV Mandates which are to promote UiTM Product and UiTM Talent through sustainable commercial activities.



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# Mandate & Functions Mission and Vision BOD and Corporate Structure Consultancy and Services Other Commercial



#### Vision & Mission

#### VISION

"Recognized as the leading source of high value talent that provide solutions for improvement to our quality of life"

#### MISSION

"To be the leading Consultancy and Commercialization company in Malaysia"

### CORE VALUES

"Professionalism, Integrity, Determination, Agility, Collaborative - PIDAC"



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#### **BoD & Corporate Structure**



Dato' Sri Irmohizam Ibrahim Chairman of UTVSB



Prof. Dr Mohd Nazip Suratman



Datuk Mohaiyani Shamsudin





#### OUR CHAIRMAN AND BOARD OF DIRECTORS





Chief Executive Officer Dr. Mohd Azman Zainal Abidin



#### **Consultancy & Services Team Members**



Norhasnah Binti M Saheh Assc. Consultant Consultancy & Services hasnasalleh@uitmtechnoventure.com.my



Noor Fadzlina Binti Fadzil Assistant Manager Consultancy & Services noorfadzlina@uitmtechnoventure.com.my



Siti Hanum Binti A. Rahman Senior Executive Consultancy & Services sitihanum@uitmtechnoventure.com.my



Abdul Raffar Bin Mohamad Idin Senior Executive Consultancy & Services abdraffar85@uitmtechnoventure.com.my



Mohd Ridzuan Bin Mahaidi Executive Consultancy & Services mridzuan@uitmtechnoventure.com.my

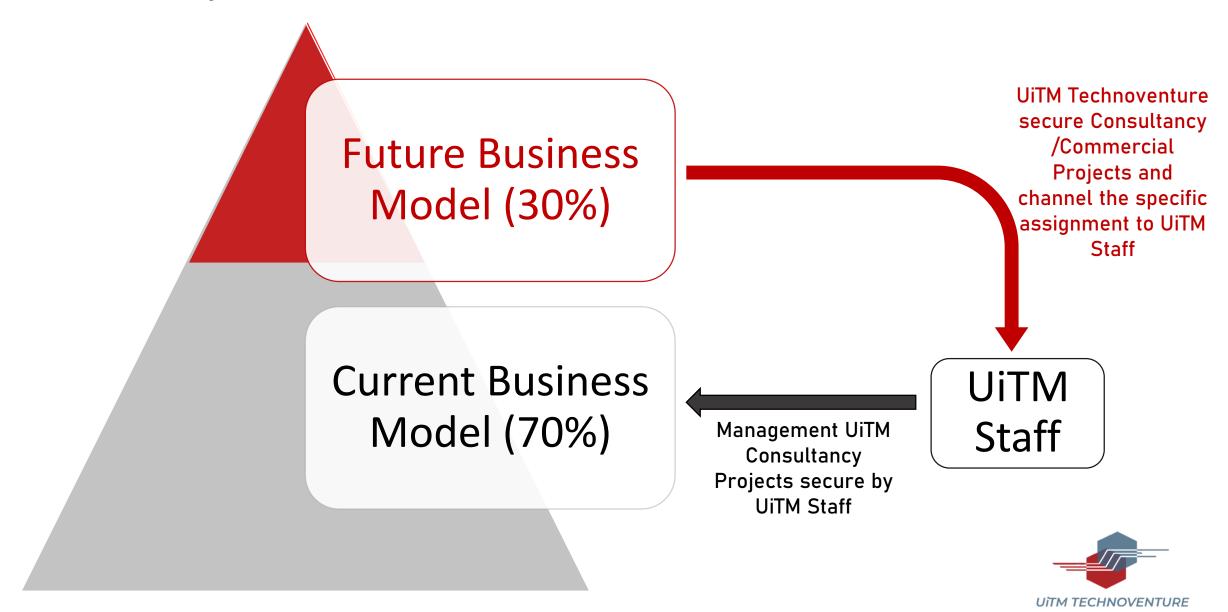


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#### **Consultancy and Services**



#### **Consultancy and Services**



Have been circulated to all staff through email on 28<sup>th</sup> of December 2020.

#### PEKELILING NAIB CANSELOR

Bilangan 31 Tahun 2020

#### PEKELILING PENGURUSAN PROJEK PERUNDINGAN OLEH ANAK SYARIKAT MILIK PENUH UITM

#### 1.0 TUJUAN

Pekeliling ini bertujuan untuk memaklumkan kepada warga Universiti Teknologi MARA (UiTM) berkenaan pengurusan semua projek perundingan UiTM bermula tahun 2021 diuruskan oleh UiTM TechnoVenture Sdn Bhd (UTVSB) iaitu anak syarikat milik penuh UiTM.



## **Consultancy and Services** SALES AND SERVICE TAX (6%)



#### JABATAN KASTAM DIRAJA MALAYSIA

IBU PEJABAT KASTAM DIRAJA MALAYSIA, CAWANGAN PENGUATKUASAAN PENDAFTARAN SST. ARAS 4. BLOK A. MENARA TULUS. NO.22, PERSIARAN PERDANA, PRESINT 3, 61200 PUTRAJAYA

Telefon	:	03-83232100 / 1-300-888-500
E - la - i i la		02 00024011

Faksimile : 03-88824911

E-Mel

- Laman Web : www.mysst.customs.gov.my
  - : ccc@customs.gov.my



UITM TECHNOVENTURE SDN BHD **BANGUNAN UITM - MTDC** TECHNOPRENOUR UNIVERSITI TEKNOLOGI MARA 40450 SHAH ALAM SELANGOR

Ruj Kami Tarikh No. Daftar CP Stesen Mengawal

B16-2012-38000051 30/12/2020 B16-2012-32000051 SUBANG (OPA)

#### Need to inform clients and include the SST (6%) for every quotations and bills.



Consultancy and Services HRDF certificate







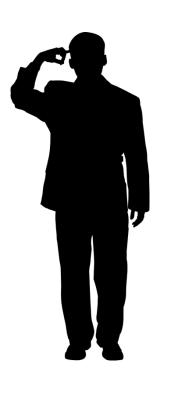
#### UiTM TechnoVenture Sdn Bhd is now HRDF Registered Training Provider

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#### **Consultancy and Services**

#### INFRASTRUCTURE

- Flexi Workspace and Meeting Facilities (pre-booking at UTVSB)
  - Online Consultancy Management
    System
  - Online Project ledger system
  - Marketing Platform



OUR

**COMMITMENTS** 

- **OPERATION AND OTHERS**
- MoF Registration
- HRDF registration
- Vendor Registration
- Organizational profile
- In-house Legal Advisor
- In-house Finance Team
- In-house Business Development Team
- Organizational profile
- Professional Indemnity Insurance
- Consultancy Team Building a good customer experience
- Talent Building Talent Management System



#### **Consultancy and Services**

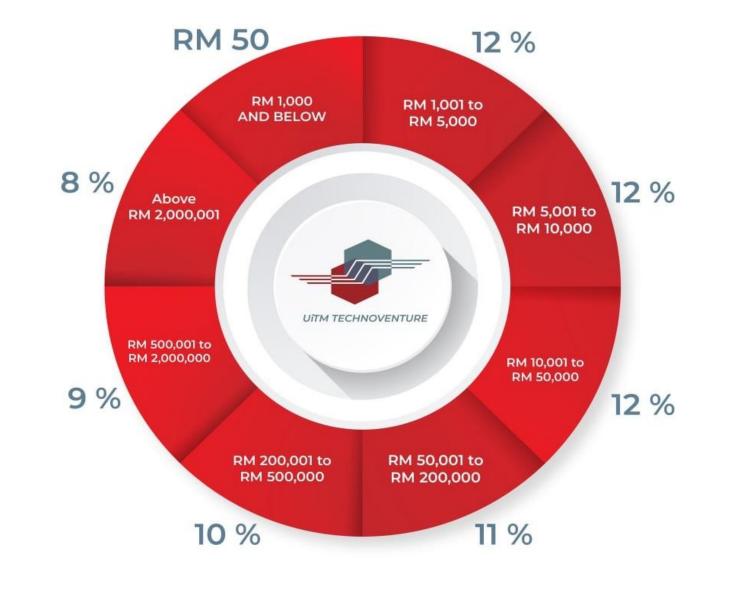
#### NEW RATE As Low As....





#### **Consultancy and Services**

#### **NEW RATES**





#### **Consultancy and Services**

NO	OUR STANDARD SERVICES	REQUIRMENTS	
	PRE-AWARD		
1	Issuance of quotation		
2	Negotiation process		
3	Budgetary Advice		
4	Tender search		
5	Attending Tender / Invitation to Quote Briefing		
6	Purchase & Submission of Tender Document		
	PROJECT		
1	General Project Advice		
2	Project Documentation Advice		
3	Consultant Appointment		
4	Project Performance Monitoring		
5	Statutory Commitment /Compliance Observation		
6	Standard Marketing Tools Preparation	FOR ANY PROJECT VALUE	Our rat
7	Research Assistant Appointment		is base
8	Agreement Drafting, Vetting, Stamping, Printing & Stat. declaration		
9	Project Reporting: MyRA, MyATP, PTJ etc		on on
			standar
1	FINANCE Project Invoicing and mailing		service
2	Purchasing/Expenditure Process		
2	Payment Collection Monitoring (Virtual Account)		
4	Debt collection (Follow up/Legal Action)		
4 5	Honorarium Payment		
6	Honorarium Yearly Statement (for Tax Filing)		
07	Wages payment		
8	Receipt Issuance to client		
8 9			
9 10	Report Generation: Ledger & Income and Expenditure Project advancement / short term loan (0% interest)	Project Value > RM5000	
1U 11			M TECHNOVENTU
URE SDN BH	Free ePerolehan Service Charge (0.4%-0.8%)	Project Value > RM1000	permission of the convright

**UITM TECHNOVENTURE** 

#### **Consultancy and Services**

#### OTHER SERVICES OFFERED...

	NON STANDARD SERVICES	Project value								
NO		RM1000 and below	RM1001 to RM5,000	RM5,001 to RM10,000	RM10,001 to RM50,000	RM50,001 to RM200,000	RM200,001 to RM500,000	RM500,001 to RM2,000,000	Above RM2,000,001	
1	Project management services								$\checkmark$	
2	Cheque collection Service		Pacad		$\checkmark$					
3	Documents delivery	Based on actual/Predetermined cost						$\checkmark$	$\checkmark$	
4	Additional insurance coverage									
5	Printing services (in large quantities)									
6	Transportation services									
7	Training Room & Facilities Rental	Based on actual/predetermined cost								
8	Signing ceremony									
9	Special Marketing services									
10	Other Special request									

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#### **Other Commercial**



#### Brand : UiTM

Commercial Model : Partnership with industry

Availability : 1<sup>st</sup> Mac onward

#### Value Creation :

- 1. Internship for UiTM Student
- 2. GE for UiTM Student
- 3. Access for UiTM IPR related to food and beverages products
- 4. Revenue Generation for UiTM



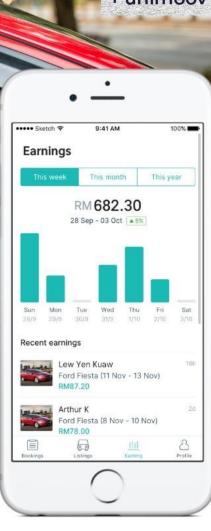
#### **Other Commercial**



# possess a car?

Rent out your car, earn **RM4,000+** a month.

#### **U**nimoov



#### Brand : UiTM

Commercial Model : Partnership with industry

#### Availability : Now

#### Value Creation :

- 1. Internship for UiTM Student
- 2. **GE** for UiTM Student
- 3. Revenue Generation for UiTM
- 4. Additional Income to student & Staff



#### **Other Commercial**



Brand : UiTM (VELVET Café)

Partner : Faculty Hotel, UiTM

Availability : April 2021

#### Value Creation :

- 1. Internship for UiTM Student
- 2. GE for UiTM Student
- 3. Revenue Generation for UiTM
- 4. Talent Development

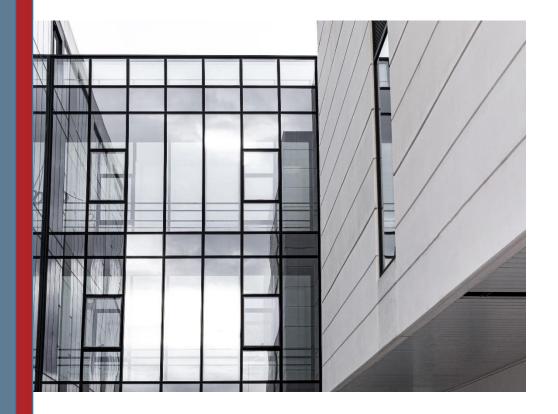


Uitm Merchandise Shoppe



AGRICULTURAL PROJECT







# THANK YOU

